

# **EXHIBIT 13**

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13  
14 Attorneys for Defendant ARISTA NETWORKS, INC.

15 UNITED STATES DISTRICT COURT  
16 NORTHERN DISTRICT OF CALIFORNIA  
17 SAN JOSE DIVISION

18 CISCO SYSTEMS, INC.,  
19 Plaintiff,

20 v.

21 ARISTA NETWORKS, INC.,  
22 Defendant.

Case No. 5:14-cv-05344-BLF (PSG)

DEFENDANT ARISTA NETWORKS, INC.'S  
THIRD SUPPLEMENTAL INITIAL  
DISCLOSURES PURSUANT TO FEDERAL  
RULE OF CIVIL PROCEDURE 26(A)(1)

Judge: Hon. Beth Labson Freeman

Date Filed: December 5, 2014

Trial Date: November 21, 2016

Pursuant to Rule 26(a)(1) of the Federal Rules of Civil Procedure, Defendant Arista Networks, Inc. (“Arista”) hereby makes the following supplemental initial disclosures. Arista makes these disclosures based on information that is reasonably available to it at this time, following a good faith inquiry in accordance with Federal Rule of Civil Procedure 26. Discovery and further investigation and analysis may yield additional information. Arista reserves the right to amend and/or supplement these disclosures as further information becomes available to it.

Arista reserves all objections to the use of these initial disclosures, or any of the information and documents referenced herein. By referring to documents and individuals in these initial disclosures, Arista does not waive the right to object to any discovery request on any basis, including, but not limited to, relevancy, overbreadth, undue burden, attorney-client privilege, the attorney work product doctrine, or any other lawful protection from disclosure. Further, by referring to documents and individuals in the initial disclosure process, Arista makes no representation or concession regarding the relevancy or appropriateness of any particular witness, document, or piece of information. Indeed, once Arista better understands the nature of Plaintiff Cisco Systems, Inc.’s (“Cisco”) allegations, it may supplement these disclosures, or replace one or more of the items below with new information that is better suited to the issues in this case. In addition, Arista does not waive any objections as to the relevance or admissibility of any witness, document or other information at trial or with regard to any pleading filed with or argument made before this Court.

**A. Individuals Likely to Have Discoverable Information – Fed. R. Civ. P. 26(a)(1)(A)(i)**

Pursuant to Rule 26(a)(1)(A)(i), Arista identifies the following individuals that Arista currently believes are “likely to have discoverable information—along with the subjects of that information—that [Arista] may use to support its claims or defenses in this action, unless solely for impeachment.”

Name and Contact Information	Category
<p>Kenneth Duda</p> <p>Employee of Arista - contact through Keker &amp; Van Nest, counsel for Arista.</p>	<p>Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of command-line interface ("CLI") commands.</p> <p>Arista's relationship with customers and potential customers.</p> <p>Cisco's conduct with respect to its CLI.</p>
<p>Anshul Sadana</p> <p>Employee of Arista - contact through Keker &amp; Van Nest, counsel for Arista.</p>	<p>Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of CLI commands.</p> <p>Arista's relationship with customers and potential customers.</p> <p>Cisco's conduct with respect to its CLI.</p>
<p>Adam Sweeney</p> <p>Employee of Arista - contact through Keker &amp; Van Nest, counsel for Arista.</p>	<p>Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of CLI commands.</p> <p>Arista's relationship with customers and potential customers.</p> <p>Cisco's conduct with respect to its CLI.</p> <p>Also identified by Cisco as an author</p>
<p>Lincoln Dale</p> <p>Employee of Arista - contact through Keker &amp; Van Nest, counsel for Arista</p>	<p>Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of CLI commands.</p> <p>Arista's relationship with customers and potential customers.</p> <p>Cisco's conduct with respect to its CLI.</p>
<p>Hugh Holbrook</p> <p>Employee of Arista - contact through Keker &amp; Van Nest, counsel for Arista.</p>	<p>Development, structure, operation, and/or characteristics of Arista's products, including its Extensible Operating System and use of CLI commands.</p> <p>Also identified by Cisco as an author.</p>

Name and Contact Information	Category
<p>Mark Foss</p> <p>Employee of Arista - contact through Keker &amp; Van Nest, counsel for Arista.</p>	<p>Arista's marketing and sales of its products, and Cisco's marketing and sales of its products.</p>
<p>Charlie Giancarlo</p> <p>Arista Director – contact through Keker &amp; Van Nest, counsel for Arista</p>	<p>Knowledge relevant to Arista's estoppel, laches, fair use, and misuse defenses.</p>
<p>Current and/or former employees or representatives of Cisco.</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>The copyright registrations attached as Exhibits 3-28 to Cisco's Amended Complaint ("Asserted Copyrights"), United States Patent Nos. 7,047,526 and 7,953,886 (collectively, the "Patents-in-Suit"), and issues relating thereto.</p>
<p>All named inventors and prosecuting attorneys of the Patents-in-Suit, including but not limited to:</p> <p>Anil Bansal</p> <p>Jung Tjong</p> <p>Prakash Bettadapur</p> <p>Sastry Varanasi</p> <p>Jeffrey Wheeler</p> <p>Paul Mustoe</p> <p>Leon R. Turkevich and other present or former attorneys and/or agents of:</p> <p>Manelli Selter PLLC</p> <p>2000 M Street NW, Suite 700</p> <p>Washington, DC 20036</p> <p>Present or former attorneys and/or agents of:</p> <p>Stolowitz Ford Cowger LLP</p> <p>1140 Southwest 11th Avenue, #400</p> <p>Portland, Oregon 97201</p>	<p>The Patents-in-Suit and issues relating thereto.</p>
<p>Inventors and authors of prior art relevant to the Patents-in-Suit.</p>	<p>Prior art relevant to the Patents-in-Suit.</p>
<p>Kirk Lougheed</p> <p>Employee of Cisco</p>	<p>Identified by Cisco as an author. Also, has knowledge relevant to Arista's misuse and fair use defenses, and Cisco's dispute with Stanford.</p>
<p>Dino Farinacci</p>	<p>Identified by Cisco as an author.</p>

Name and Contact Information	Category
Contact information is believed to be in the possession of Cisco.	
David Hampton	Identified by Cisco as an author.
Contact information is believed to be in the possession of Cisco.	
Abhay Roy	Identified by Cisco as an author.
Employee of Cisco	
Pedro Marques  Counsel for Marques:  Josh Glucoft Irell & Manella 1800 Avenue of the Stars Suite 900 Los Angeles, CA 90067-4276	Identified by Cisco as an author.
Anthony Li 1218 Thurston Avenue Los Altos, California 94024	Identified by Cisco as an author.
Robert Widmer  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Devadas Patil  Counsel for Patil: Matthew Cannon QUINN EMANUEL URQUHART & SULLIVAN, LLP 50 California Street, 22nd Floor San Francisco, CA 9411	Identified by Cisco as an author.
François Tallet  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
David Katz  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ole Troan  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Graham Critchfield  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Mark Baushke  Counsel for Baushke:	Identified by Cisco as an author.

Name and Contact Information	Category
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Nataraj Bacthu  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ramanthan Kavasseri  Counsel for Kavasseri:  Rod Thompson Farella Bruan + Martel LLP Russ Building 235 Montgomery Street 17th Floor San Francisco, CA 94104	Identified by Cisco as an author.
V.N. Ramesh Ponnappalli  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Enke Chen  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Frederick Scott  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rex Fernando  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Senthil Arunachalam  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Paul Traina  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ishan Wu  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Dan Florea  Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Jimit Mehta Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Andrew Heffernan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Alan Liebthal Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Saci Nambakkam Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Massimiliano Ardica Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Bill Westfield Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Tong Liu Counsel for Liu: Sean S. Pak Quinn Emanuel Urquhart & Sullivan, LLP 50 California Street, 22nd Floor San Francisco, California 94111	Identified by Cisco as an author.
Edward Pham Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Greg Satz satz@iranger.com	Identified by Cisco as an author.
Dehua Huang Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Liming Wei 288 Saint Phillip Court Fremont, California 94539	Identified by Cisco as an author.
Narendranath Mididaddi Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.



Name and Contact Information	Category
Ravishankar Chandrasekaran Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Bill Rainey Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Hasmit Grover Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Luc Revardel Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Arpakorn Boonkongchuen Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Tameen Khan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jan Vilhuber Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ronnie Kon Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Weng Hong Chan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
David Carrel Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ilse Van Hoeck Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Paul Heller Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Dan Hall Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Satish Mynam Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Yogesh Kaushik Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Gopala Andagunda Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Robert Snyder Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
George Millard Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jihad Sabra Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Cliff Sojourner Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Raghava Sivaramu Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Carl Schaefer Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Mike Keohane Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Manoj Leelanivas Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Dan Tappan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Pratapa Pellakaru Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Yiqing Zhu Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Henk Smit Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rajiv Raghunarayan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Syed M. Ashraf Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Arun Kumar B Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Wayne Ogozaly Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Anton Smirnov Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rituparna Agrawal Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Mandeep Rohilla Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Steven Larson Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Alun Evans Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ramesh Santhanakrishnan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Adrian Smethurst Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Derek Yeung Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Tim Gleeson Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Nagarani Chandika Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Kenneth Roberts Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Pan Chun Wen Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Doug Weismann Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Arpakorn Boonkongcheun Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Sabrina Pittarel Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Dawn Shauming Li Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Vithal Shirodkar Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Bruce Pinsky Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rohit Watve Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Michael Vowles Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Laurence Grant Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Srihari Sangli Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Roberto Spadaro Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Daniel Williston Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Yong Chen Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Chris White Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ken Smith Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Atul Kumar Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Karthik Subramaniam Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Minglei Yang Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jun Xie Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rohit Sharma Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jorge Serpa Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Stefano Previdi Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
John Zwiebel Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Phillip Remaker Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author. Also knowledgeable about Arista's fair use and misuse defenses.
Joel Bion Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Solomon Tekle Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Thomas Berry Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Patrick Mahan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jim Duncan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Padmini Misra Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Vince Deters Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Chien-Chiang Lai Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ji Wook Jo Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Nidhi Bhaskar Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Jeffrey Johnson Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Scott Miller Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jayadev Kumarasamy Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Murali Bashyam Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jason Bos Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Alun Evans Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Robert Albrightson Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Mark Bilstad Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
James Gibson Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Toerless Eckert Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Vikas Gupta Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Divakaran Baskaran Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Iris Ataee Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Dhananjaya Rao Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rick Pratt Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Prasanna Parthasarathy Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ijsbrand Wijnands Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Deepak Dayama Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Hung-Wen Su Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Sri Mohana Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Shubhra Bhargava Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Richard Foltak Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Daniel Walton Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Swapna Yelamanchi Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Patnala Rao Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Harsha Bharadwaj Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.



Name and Contact Information	Category
Colin Docherty Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Gridihar Rajaram Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Christian Benvenuti Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Sukumar Subburayan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Chifei W. Cheng Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ravi Varanasi Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Padma Pillay- Esnault Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Gowtham Krishna Bollina Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
William May Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Sudheer Reddy Vakati Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ayan Banerjee Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ramesh Kumar Chinnasamy Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Atif Khan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
Gayatri Ramakrishnan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Satyanarayana Dillikar Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Sudhakar Mamillapalli Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Satya Srinivas Singamsetty Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Frederick Lewis Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Muneer Pasha Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Vijay Gupta Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Anand Iyer Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Forrest Tanaka Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Wenhui Zhao Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Eun Kim Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Sankar Nagarajan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rajeeva Narayanaswamy	Identified by Cisco as an author.

Name and Contact Information	Category
Contact information is believed to be in the possession of Cisco.	
Sacidhar Nambakkam	Identified by Cisco as an author.
Contact information is believed to be in the possession of Cisco.	
Eleza Chang	Identified by Cisco as an author.
Contact information is believed to be in the possession of Cisco.	
Douglas McClaggen	Identified by Cisco as an author.
Contact information is believed to be in the possession of Cisco.	
Raghunatha Reddy P	Identified by Cisco as an author.
Contact information is believed to be in the possession of Cisco.	
Dougal Stanton	Identified by Cisco as an author.
Contact information is believed to be in the possession of Cisco.	
Terry Slattery	Identified by Cisco as an author.
Counsel for Slattery:  John M. Neukom 50 California Street, 22 <sup>nd</sup> Floor San Francisco, CA 94111	
Avaya, Inc.  Counsel for Avaya, Inc.: Cynthia S. Mitchell Avaya Inc. 12121 Grant Street Room 114 Thorton, CO 80241 720-977-2245	Knowledge of industry-common CLI and prior art relevant to Cisco's asserted patents.
Brocade Communications Systems, Inc.  Counsel for Brocade: Bergeson LLP 2033 Gateway Place, Suite 300 San Jose, California 95110 408-291-6200	Knowledge of industry-common CLI.
Dell Inc.  Counsel for Dell:  Roderick M. Thompson Farella Braun + Martel LLP	Knowledge of industry-common CLI.

Name and Contact Information	Category
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Philip Kasten Philip Shafer Juniper Networks, Inc.  Counsel for Juniper Networks: Josh Glucoft Irell & Manella LLP 1800 Avenue of the Stars, Suite 900 Los Angeles, CA 90067-4276	Knowledge of industry-common CLI and prior art relevant to Cisco's asserted patents.
Hewlett-Packard Enterprise Balaji Venkatraman  Counsel for Hewlett-Packard:  Anupam Sharma Covington & Burling LLP 333 Twin Dolphin Drive Redwood Shores, CA 94065	Knowledge of industry-common CLI and prior art relevant to Cisco's asserted patents.
Lenovo  Counsel for Lenovo Hayden J. Silver III 555 Fayetteville Street, Suite 1100 Raleigh, NC 27601 919-755-2188	Knowledge of industry-common CLI.
Stanford University  Counsel for Stanford:  Melissa Burke Office of the General Counsel Stanford University, Main Quadrangle Building 170, 3 <sup>rd</sup> Floor Stanford CA, 94305 (650) 725-8648	Knowledge of the legal dispute and license agreement between Cisco and Stanford and ownership of commands developed at Stanford.
Fred Baker  Contact information is believed to be in the possession of Cisco.	Knowledge of the Internet Engineering Task Force standards and practices.
D-Link Systems, Inc. 17595 Mt. Hermann St. Fountain Valley, CA 92708	Knowledge of industry-common CLI.
Edgecore USA Corporation 20 Mason Irvine, CA 92618	Knowledge of industry-common CLI.
Extreme Networks, Inc. 145 Rio Robles San Jose, CA 95134	Knowledge of industry-common CLI.

Name and Contact Information	Category
Andrew Pletcher Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Brian Osoro Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Cesar Obediente Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Cynthia Broderick Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Deepak Malik Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Drago Sijan Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
John Chambers Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Lilian Quan Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use, and misuse defenses.
Soni Jiandani Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Wayne Ogazaly Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
John Hartingh Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Leo Boulton Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Cisco personnel knowledgeable about Tail-F and the Network Compliance Manager	Knowledge relevant to Arista's estoppel, fair use and misuse defenses.

Name and Contact Information	Category
Mark Chandler  Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses.
William Yeager  Contact Keker & Van Nest, counsel for Arista	Knowledge relevant to the origins of Cisco's asserted copyrighted materials
Terry Eger  (650) 949-0692	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses.
Carl Moberg  Contact information is believed to be in the possession of Cisco.	Knowledge regarding Tail-F.
Pradeep Kathail  Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Mark Berly  Employee of Arista - contact through Keker & Van Nest, counsel for Arista.	Knowledge relevant to Arista's estoppel, fair use and misuse defenses and damages.
Kevin McCabe  Employee of Arista - contact through Keker & Van Nest, counsel for Arista.	Knowledge relevant to Arista's estoppel, fair use and misuse defenses and damages.
Andre Pech  Employee of Arista - contact through Keker & Van Nest, counsel for Arista.	Development, structure, operation, and/or characteristics of Arista's products, including its Extensible Operating System and use of CLI commands.
Mike Volpi  Index Ventures 139 Townsend Street Suite 505 San Francisco, CA 94107 (415) 471-1700	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Mario Mazzola  Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses.
Luca Cafiero  Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses.
Dan Lang	Knowledge relevant to Cisco licenses and applications for copyrights.

Name and Contact Information	Category
Contact information is believed to be in the possession of Cisco.	
Jeff Birnbaum jmbnyc@gmail.com	Knowledge relevant to Arista's estoppel, fair use and misuse defenses and damages.
Jayshree Ullal  Employee of Arista - contact through Keker & Van Nest, counsel for Arista.	Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of CLI commands.  Arista's relationship with customers and potential customers.  Cisco's conduct with respect to its CLI.
Chris Wilson Chris.Wilson@virtustream.com	Knowledge relevant to damages.
Douglas Gourlay  Counsel for Gourlay: Adrian Sawyer Kerr Wagstaffe 101 Mission Street 18 <sup>th</sup> Floor San Francisco, CA 94015 (415) 357-8905	Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of CLI commands.  Arista's relationship with customers and potential customers.  Cisco's conduct with respect to its CLI.

Arista may also rely on individuals identified in Cisco's initial disclosures, or otherwise identified through discovery in this action. Arista reserves the right to disclose additional individuals whom Arista may use to support its claims or defenses based on information learned during the course of this litigation.

**B. Documents in Arista's Possession, Custody or Control That Arista May Use to Support Its Claims or Defenses – Fed. R. Civ. P. 26(a)(1)(A)(ii)**

Pursuant to Rule 26(a)(1)(ii), Arista provides the following description by category of all documents, electronically stored information, and tangible things that Arista currently believes it may use to support its claims or defenses, unless solely for impeachment:

- Documents related to the products or services Arista believes may be accused by Cisco of infringing the Asserted Copyrights or Patents-in-Suit, including documents sufficient to evidence their development, structure, operation, and/or characteristics.



- Documents related to the sales and marketing, if any, and/or costs of the products or services Arista believes may be accused by Cisco of infringing the Asserted Copyrights or Patents-in-Suit.
- The Patents-in-Suit, applications related to the Patents-in-Suit, and the prosecution history for the Patents-in-Suit.
- Documents relating to the prior art cited during the prosecution of the Patents-in-Suit, and other prior art related to the Patents-in-Suit.
- Documents in the possession, custody or control of Cisco, or its current or prior counsel, relevant to Arista's non-infringement, invalidity, and/or other defenses.

The above-referenced categories of documents that are in Arista's custody are located at Arista's offices at 5453 Great America Parkway, Santa Clara, California 95054, or another Arista facility. This information is based on Arista's investigation to date, and Arista reserves the right to supplement and/or amend it upon further investigation and discovery in this action, and may rely upon additional materials.

**C. Computation of any Category of Damages Claimed by the Disclosing Party – Fed. R. Civ. P. 26(a)(1)(A)(iii)**

At this time, Arista only seeks to recover its reasonable attorneys' fees and costs. Arista is not yet certain as to the amount of fees and costs it will seek, which are continually accruing.

**D. Applicable Insurance Agreement – Fed. R. Civ. P. 26(a)(1)(A)(iv)**

Arista is currently unaware of any applicable insurance policies. In the event Arista determines that such coverage is available, it will make appropriate disclosures.

\* \* \*

In providing the above initial disclosures, Arista does not waive any objections, defenses or applicable privileges. Arista will supplement these disclosures to the extent required by the Federal Rules of Civil Procedure and the Local Rules of Court.



1 Dated: May 23, 2016

KEKER & VAN NEST LLP

2 WILSON SONSINI GOODRICH & ROSATI

3  
4 By: /s/ Elizabeth K. McCloskey

ROBERT A. VAN NEST

5 Attorneys for Defendant  
6 ARISTA NETWORKS, INC.  
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**PROOF OF SERVICE**

I am employed in the City and County of San Francisco, State of California in the office of a member of the bar of this court at whose direction the following service was made. I am over the age of eighteen years and not a party to the within action. My business address is Keker & Van Nest LLP, 633 Battery Street, San Francisco, CA 94111-1809.

On May 23, 2016, I served the following document(s):

DEFENDANT ARISTA NETWORKS, INC.'S THIRD SUPPLEMENTAL INITIAL DISCLOSURES PURSUANT TO FEDERAL RULE OF CIVIL PROCEDURE 26(A)(1)

☒ by **E-MAIL VIA PDF FILE**, by transmitting on this date via e-mail a true and correct copy scanned into an electronic file in Adobe "pdf" format. The transmission was reported as complete and without error.

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1 Executed on May 23, 2016, 2016, at San Francisco, California.

2 I declare under penalty of perjury under the laws of the State of California that the above is true  
3 and correct.

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5 /s/ Patty Lemos  
6 PATTY LEMOS  
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